

#### FACT SHEET MAGISTER MANAGEMENT





## About Prasetiya Mulya





#### At a Glance

The pioneer of MBA Program in Indonesia



1980: Prasetiya Mulya was founded by a group of prominent Indonesian business leaders

1982 : Prasetiya Mulya Business School, Cilandak Campus

The first MBA program in Indonesia

**2011** : BSD Campus

2016: Universitas Prasetiya Mulya

'A' Acreditation from Badan Akreditasi Nasional Member of AACSB



## **Program Strengths**

competitive admission test – highly selected students state-of-the-art, applicative business knowledge, comprehensive, relevant

supportive learning atmosphere

cooperation & competitive culture

full-time faculty members

business plan as the final project



#### Our Achievements

1997

2003

2008

2009

2010

2013

2014

The best MM
(eq. MBA)
program in
Indonesia
(Asian Wall
Street
Journal 1997

Survey)

The highest performance satisfaction among perspective students, students & alumni (SWA & MARS **2003 Survey**)

The best private business school & the 1<sup>st</sup> rank chosen by new graduates & executives in Indonesia (SWA Magazine

Survey, July

2008)

The best private business school & the 1<sup>st</sup> rank chosen by executives & professionals in Indonesia. (SWA Magazine Survey, May

2009)

Platinum
Business
School
(Survey US
Higher
Education
System in
Indonesia,
2010)

PTS Unggulan in all categories:
(Kopertis Wil. III)

in all
categories
Development
(Kopertis Wil.
III)



## International Competitions

2009

First Winner, Champion of the GSVC, UC Berkeley - USA, competing with more than 150 MBA teams worldwide

**2012** 

The Winner of GSVC Southeast Asia Round – Bangkok, Thailand "Best Social Impact Assessment" and "Best 60 Second Pitch" Micro

Oasis Team, **2014** 

Winner Global Social Venture Competition (GSVC) Regional Competition, Bangkok - Thailand

**2015** 

Best Venture Exhibit & Most Favorite Group, The Mai Bangkok, Business Challenge SASIN

**2016** 

1st Winner, Best Second 99 Pitch, Best 24 Hours Case, HM The King's Award, Siam Bank Challenge, Thailand







## Supporting Facilities

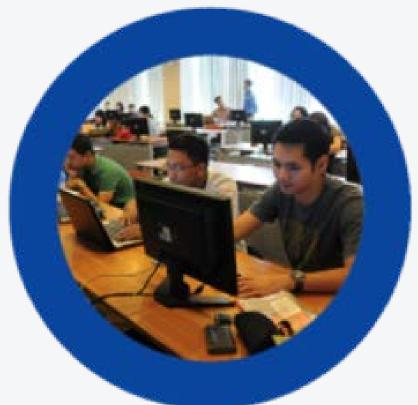
Amphitheatre **Classroom** 



Outdoor Sport Hall



Business Simulation Lab



General Lecture **Auditorium** 



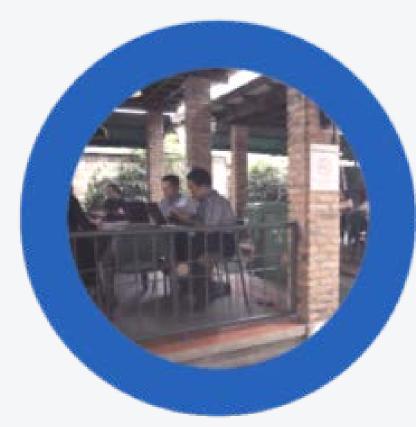
Auditorium



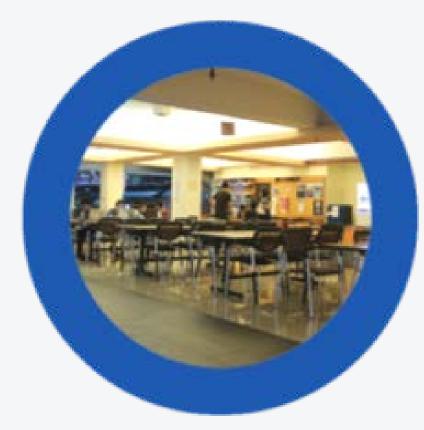
Bookstore



Gazebo / Student Corner



Food Court









ONE OF THE BEST IN TOWN BUSINESS COLLECTIONS

More than 40.000 textbooks

Various national and international journals

CD ROM Pro-quest business periodicals

Collections of magazines, newspaper and audio

. .! .! . .



## Career Development Center























































## Alumni Profile



## **Expected Alumni Profile**

To ensure that our graduates are

- Change Agent
- Human Developer
- High Achiever
- Team Player
- International Perspective
- Integrity





#### MM Full-Time Alumni

## Position After Graduate



#### LIEM MERRIE ELIZABETH

Alumni MMR, 2015

Founder & Creative Director at BloBar Co.

Awarded as Forbes 30 Under 30 Asia

2016

Forbes
30 under 30



#### MM Full-Time Alumni

Position

**After Graduate** 



#### RULLY **GUMILAR**

Alumni MMR, 2001

Marketing Project Specialist, 2001

Brand Manager – DANCOW, 2003

Global Marketing Advisor, 2007

Assistant VP, 2009

VP Business Unit, 2011

**Danny Budiharto**,

**BOD Dyandra** 

Media International



#### **Hendra Jaya**

Former President Director,

PT Pertamina Gas



Johnson Chan, Chief Strategic Partnership

Officer, PT XL Axiata, Tbk



**Buyung Wahab**,

CEO Indah Kiat Pulp & Paper

Tbk

**Amrapel Situmorang**,

Regional Director, Coca Cola Amatil Indonesia











Wisnu Sunandar
VP, PT Bank Syariah
Mandiri, Tbk



Indonesia



Bintang Perbowo, CEO, Wijaya Karya Sigit Pramono, former CEO of BNI 46

more than 5000 other alumni (50% at directorships level)



## Student Profile & Programs

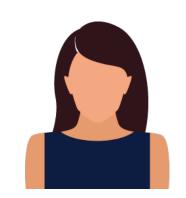


#### Student Profile MM Regular 2017

#### Gender



Male: 67%



Female: 33%

#### **Education Background**



Economic,

business &

accounting



30%

43%



27%

**Engineering** 

Others

(Arts, Law, Communication,
Architecture, Tourism)

#### **University**



State Uni 40%

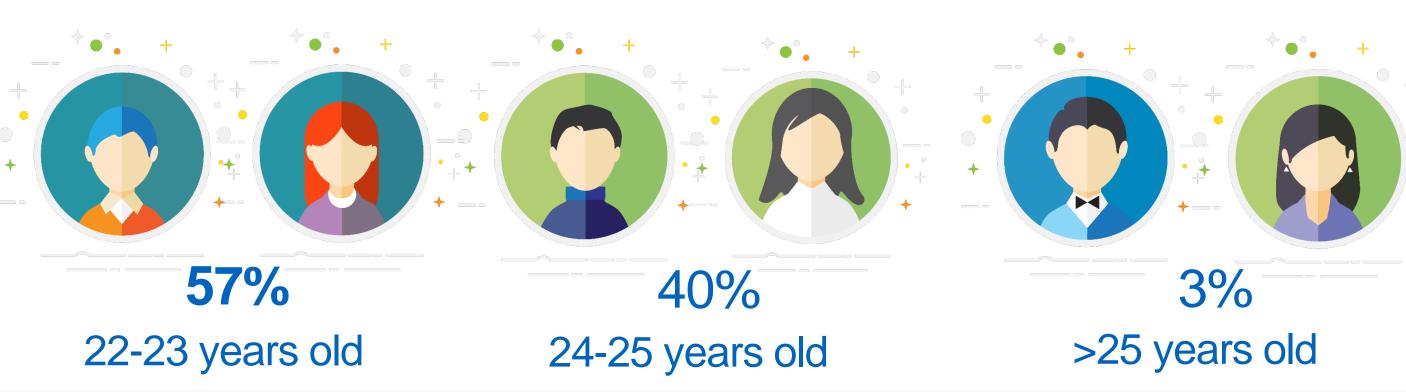


Private Uni 57%



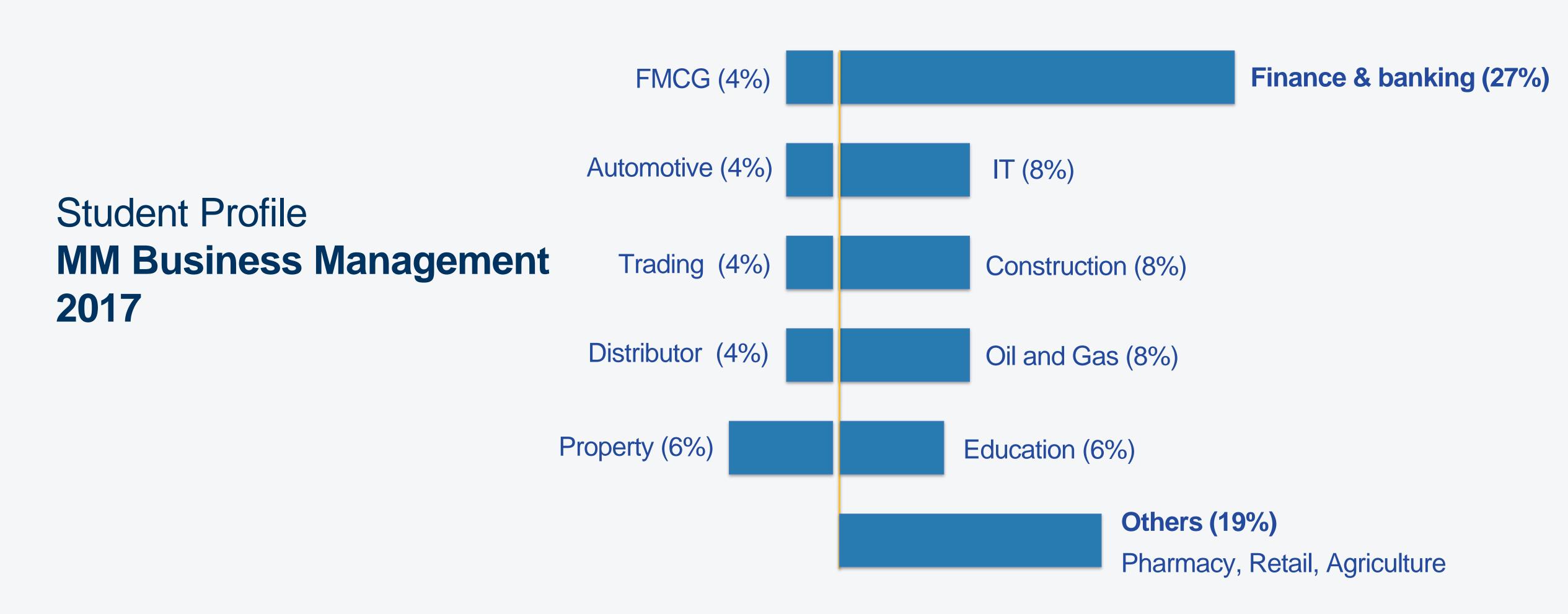
Overseas 3%

#### Age

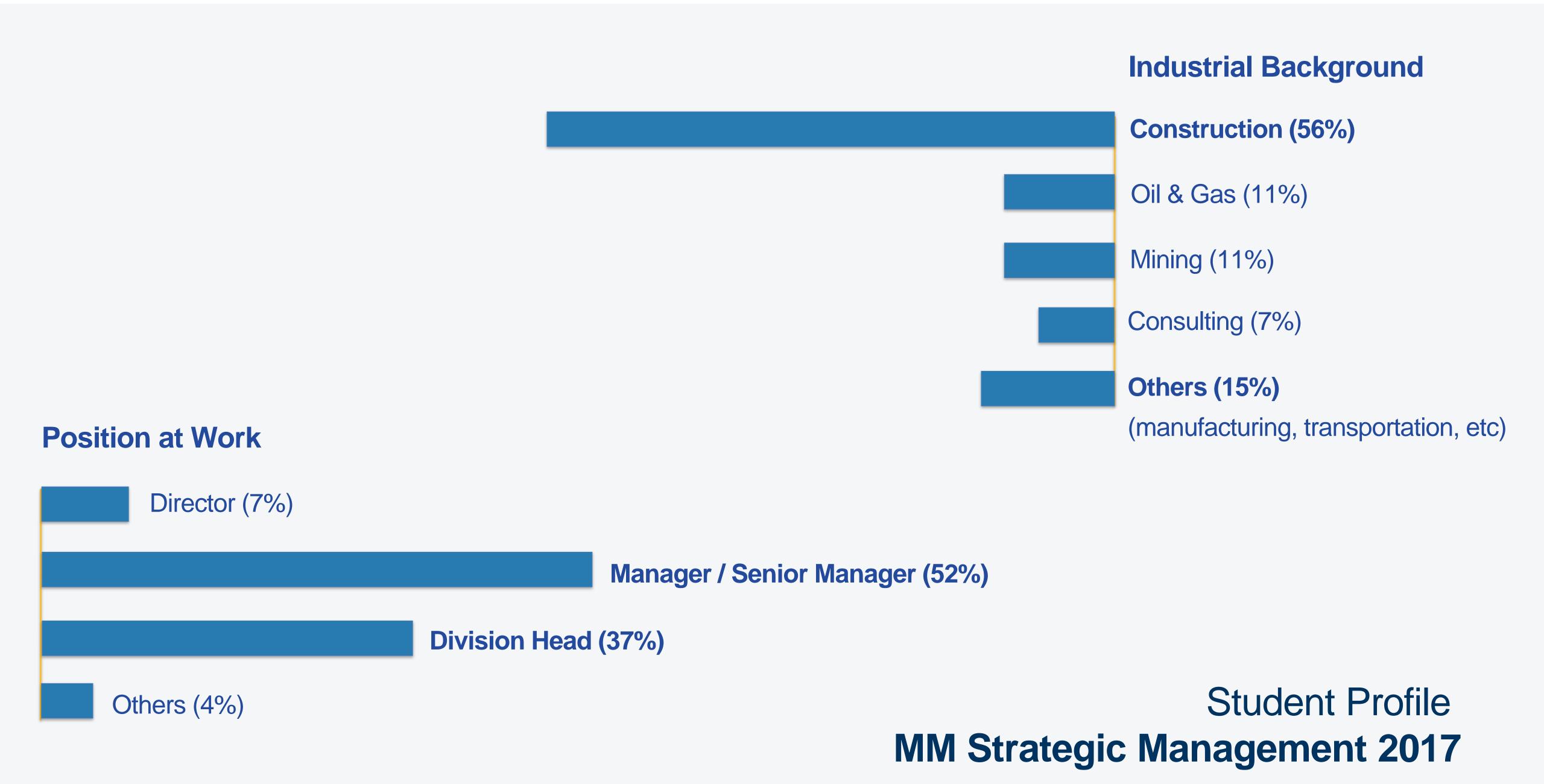




#### **Industrial Background**









|  | MM REGULAR (MMR) Full-Time              | Less than 2-year working experience | 16-month program + 2-month Matriculation | Monday to Friday (08.30 to 16.15)  |
|--|---|-------------------------------------|--|--|
|  | MM BUSINESS MANAGEMENT (MMBM) Part-Time | More than 2-year working experience | 20-month program + 2-month Matriculation | MMBM – A Monday-Wednesday-Friday (18.30 to 21.15) (Elective courses: Tuesday or Thursday)                                      |
|  |   |                                     |  | MMBM – B Friday (18.30 to 21.15) & Saturday (09.00 to 16.15) (Elective courses: Tuesday or Thursday evening)                   |
|  | MM STRATEGIC MANAGEMENT (MMSM)          | working experience                  | 20-month program + 2-month Matriculation | MMSM - Strategic Innovation Track Monday-Wednesday-Friday (18.30 to 21.15) (Elective courses: Tuesday or Thursday)             |
|  | Part-Time                               |                                     |  | MMSM - Global Business Management Track<br>Monday-Wednesday-Friday (18.30 to 21.15)<br>(Elective courses: Tuesday or Thursday) |



## MM Regular (MMR)

|               | Subjects (credit)   |  | Workshops (0 credit)  |  |
|---------------|---|--|---|--|
| Matriculation | triculation Statistics for Business Consumer Behavior Financial Accounting  |  | Introduction to Business Communication  |  |
| Term-1        | Economics for Business Managerial Accounting Corporate Finance Organizational Behavior Marketing Management             |  | Design Thinking Essential Business Communication 1 Personal Leadership Development (PLD)        |  |
| Term-2        | Operations Management Strategic Management Business Ethics & Corporate Social Responsibility Human Resources Management |  | Digital Transformation Essential Business Communication 2 Personal Leadership Development (PLD) |  |
| Term-3        | Finance Major Advanced Corporate Finance Business Valuation Managing Innovation Business Research                       | Marketing Major Strategic Marketing Brand Strategy Managing Innovation Business Research | Taxation Essential Business Communication 3 Personal Leadership Development (PLD)               |  |
| Term-4        | Business Simulation Elective 1 and Elective 2 Business Plan   |  | Business Law  |  |



## MM Business Management (MMBM – A & B)

|               | Subjects  | Workshops (0 credit)                       |
|---------------|---|--|
| Matriculation | Business Decision Analysis Consumer Behavior Accounting for Manager                           |  |
| Term-1        | Economics for Business Corporate Finance Organizational Behavior & Human Resources Management | Personal Leadership Development (optional) |
| Term-2        | Marketing Management Strategic Management Business Ethics & Corporate Social Responsibility   | Personal Leadership Development (optional) |
| Term-3        | Operations Management Managing Innovation Business Research                                   | Personal Leadership Development (optional) |
| Term-4        | Business Simulation Elective 1 Elective 2   | Personal Leadership Development (optional) |
| Term-5        | Elective 3 Business Plan  | Negotiation in Business                    |

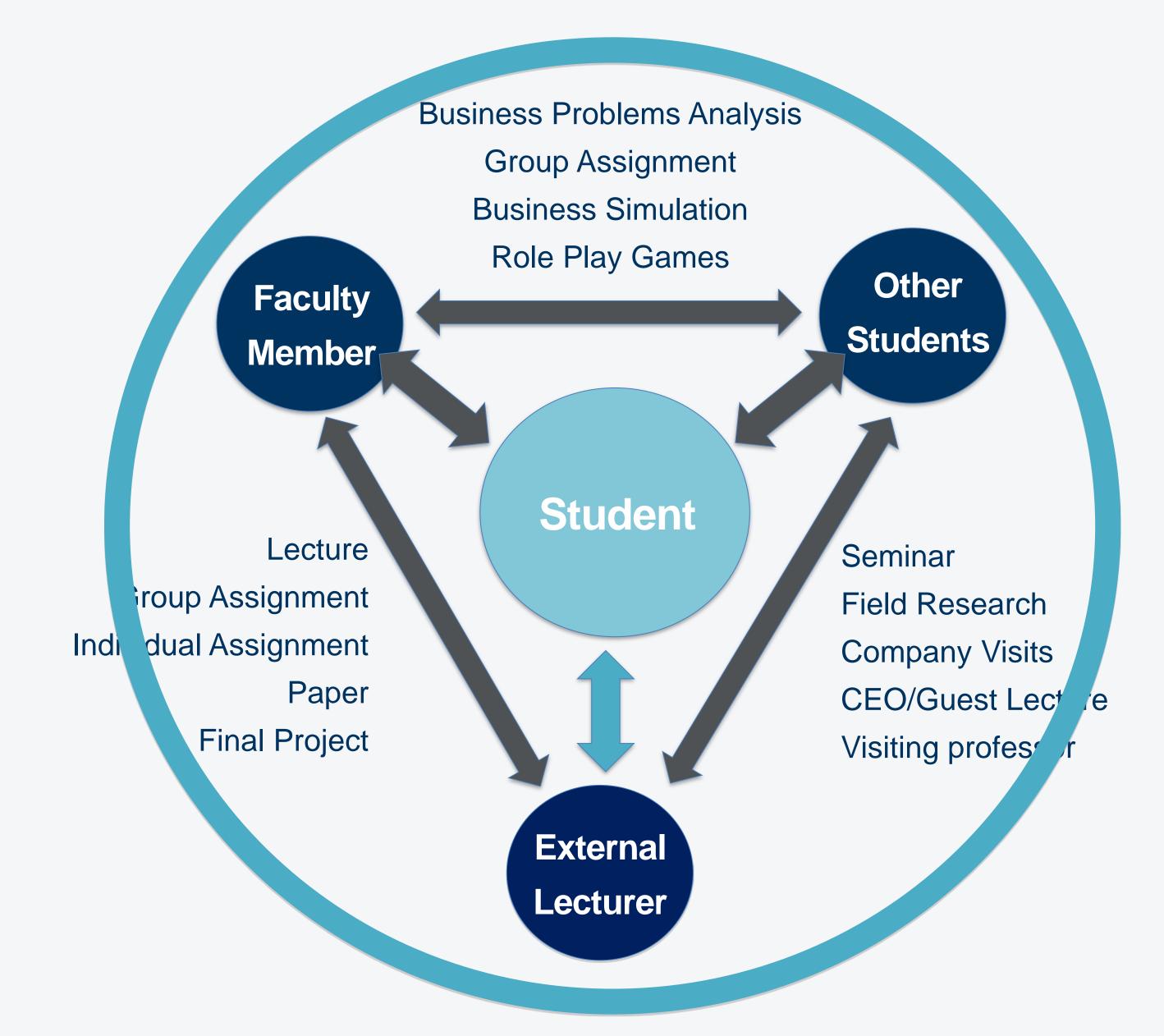


## MM Strategic Management (MMSM)

|               | Subjects  |   | Workshops (0 credit)                       |
|---------------|---|---|--|
| Matriculation | Accounting for Executives Business Ethics & Corporate Social R  | Negotiation in Business   |  |
| Term-1        | Economic Perspectives on Global Ma<br>Strategic Decision Making<br>Organizational Behavior – Global Per | Personal Leadership Development (optional)  |  |
| Term-2        | Corporate Finance Strategy Operations Strategy Business Research  | Personal Leadership Development (optional)  |  |
|               | Strategic Innovation Track  | Global Business Management Track  |  |
| Term-3        | Strategic Management Strategic Marketing Management Managing Innovation                                 | Strategic Management – Global Project (GP) International Marketing Management (GP) Managing Innovation (GP) | Personal Leadership Development (optional) |
| Term-4        | Managing Business Growth Elective 1 Elective 2  | International Comparative Management Elective 1 Elective 2  | Personal Leadership Development (optional) |
| Term-5        | Business Law and Regulations Business Plan  | Global Supply Chain Management<br>Business Plan – Global Project  |  |

#### **Experiential Learning Process**







#### Our Faculty Members





#### International Collaborations





#### Global Business Immersion, Student Exchange, Visiting Professors

Australia | Deakin University, Melbourne

China | Peking University HSBC Business School

Japan Ritsumeikan University, Kyoto

Korea | The Korea Advanced Institute of Science & Technology (KAIST), Daejeon

Taiwan | National Taiwan University

USA | William & Mary School of Business, Virginia, Georgia Tech















## Korea – Indonesia – Taiwan (KIT) Program





Cultural event

Company visit

General Lecture (Prof. Betty Chung from KAIST)



#### CEO LECTURES



Sofjan Wanandi Chairman APINDO

"Peluang Bisnis di Indonesia di Mata Pengusaha"



#### GUEST LECTURES



Edgar Ekaputra
Executive Director
Ernst & Young

"M&A Deal Process and Current Issues from Investment Banking Standpoint"



Justin Doebele
Chief Editorial Advisor
Forbes Indonesia

"Managing Cultural Differences:

Management Practises in Forbes

Indonesia"



#### Business Plan MM Regular



#### **ECOFAEBRICK**

Bricks Made from Cow Dung

GSVC Global Winner Berkeley, USA, 2009



#### CHIQUE

Chicken Feather Parquet

#### GSVC

Global Finalist
Berkeley, USA, 2014
SASIN

Best Venture Exhibit, Recognition of Sustainability & Best Team Synergy Thailand, 2014



#### **INOVASI KAPAL NUSANTARA**

Kapal Nelayan Pelat Baja Berlisensi

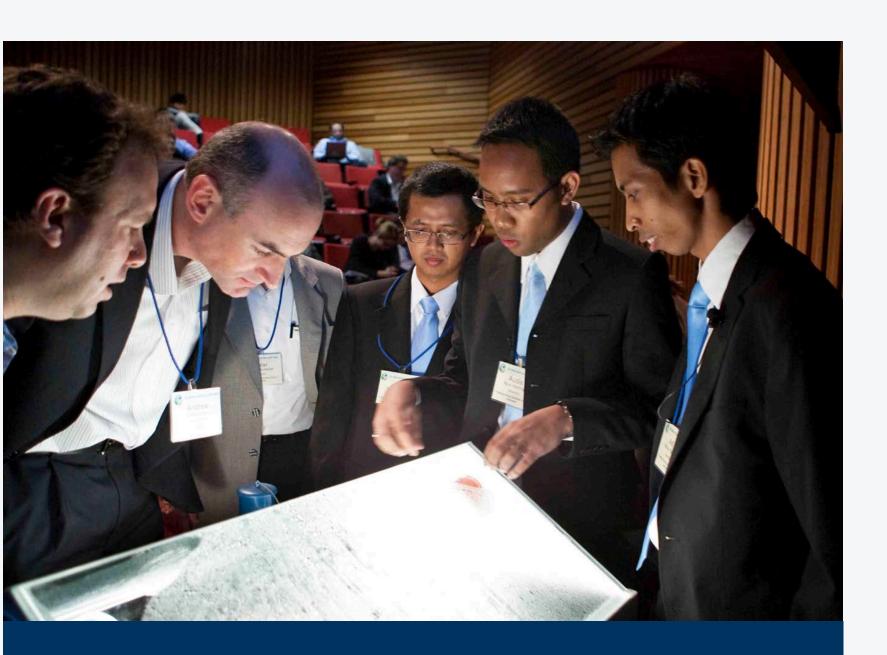
#### GSVC

South East Asia Finalist Thailand, 2016 SASIN

South East Asia Finalist Thailand, 2016



#### Business Plan MM Business Management



#### **AMANDES**

Purified Sea Water Business Venture

#### **GSVC**

Global Finalist & Special Award in Innovation
Berkeley, USA 2010



#### **BIOLUBRICANT**

A Solution of Renewable Resources

#### SASIN

Environment Concerns Award Winner Thailand, 2011



#### **MAGNIVY**

Mangrove Rehabilitation for Environment and Society

#### **GSVC**

Winner in the Social Impact Assessment
(SIA) Award
Berkeley, USA 2011



#### Business Plan MM Strategic Innovation



#### **STEMMYMEDICA**

A Solution of Renewable Resources

#### SASIN

Semi-Finalist Thailand, 2009



#### **RUBBERIZED COIR**

Unveiling the Hidden Treasure of Indonesia

#### SASIN

Team Finalists & Best Presentation Award
Thailand, 2010







## Nest Team The Mai Bangkok Business Challenge @Sasin 2015

H.R.H. Princess Maha Chakri Sirindhorn's Sustainability Award
Best Venture Exhibit
Most Favorite Team in Group D





## iGloos, Continue Life

Igloos is a compact, comfortable, and fast product to help people in need of emergency shelter. Igloos provides a semi-permanent residential concept, devoted to the victims of disasters and other temporary shelter needs in an emergency.



# Student Achievements



## Contact Us



#### MM Prasetiya Mulya – Cilandak Campus

Jl. R.A. Kartini (TB. Simatupang) Cilandak Barat, Jakarta 12430, Indonesia



**Telephone**: (6221) 751-1126 Ext. 1004 – 1016

Fax: 751-1128 I SMS: 0812 1983 1982



Website: www.pmbs.ac.id



Email: mm@pmbs.ac.id



Facebook: fb.com/pmbsid



Twitter: twitter.com/pmbs\_id



Instagram : instagram.com/pmbs\_id



# CREATING DRIVERS CHANGE