

DEMING ZHOU

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EDUCATION

- UCLA Anderson School of Management** Los Angeles, CA.
Ph.D in Decisions, Operations, and Technology Management Graduated in 2005.
- Tsinghua University** Beijing, China.
Master in Management Science and Engineering Graduated in 1999.
- Tsinghua University** Beijing, China.
Bachelor in Automotive Engineering Graduated in 1997.

PROFESSIONAL EXPERIENCE

- The Peking University**
Associate Professor in the HSBC Business School (Tenured) 2016 ~ Now
- The Peking University**
Assistant Professor in the HSBC Business School. 2013 ~ 2016
- The City University of Hong Kong**
Visiting Assistant Professor in the Management Science Department, School of Business 2012 ~ 2013
- The Chinese University of Hong Kong**
Assistant Professor in the Department of Decision Sciences & Managerial Economics, CUHK School of Business 2005 ~ 2011

PUBLICATIONS IN REFEREED JOURNALS

1. “Competition in multi-echelon distributive supply chains with linear demand” Deming Zhou, U.S. Karmarkar, Bo Jiang, *International Journal of Production Research*, Vol.53, pp.6787-6807. 2015.
2. “A study on capacity allocation scheme with seasonal demand,” Deming Zhou, Jian Zhou, Zheyu Tang, and Ting Fang, *International Journal of Production Research*, Vol.53, pp.4538-4552. 2015.
3. “Inventory Management of Platelets in Hospitals: Optimal Inventory Policy for Perishable Products with Regular and Optional Expedited Replenishments,” Deming Zhou, Lawrence C. Leung, and William Pierskalla. *Manufacturing & Service Operations Management*. Vol. 13, pp. 420-438. 2011.
(*Top academic journal in Operations Management with acceptance rate less than 10%*)
4. “Designing Supply Contracts: Contract Type and Information Asymmetry”, Charles Corbett, Deming Zhou, and Chris Tang. *Management Science*. Vol. 50, No.4, pp.550-559, 2004.
(*Top academic journal in business area with acceptance rate less than 7%*)
5. “Price Discount Based on Early Order Commitment in a Single-Manufacturer-Multiple-Retailer Supply Chain”, Jinxing Xie, Deming Zhou, Jerry Wei & Xiande Zhao. *European Journal of Operational Research*. Vol. 200, pp.368-376, 2010.
6. “The Effect of Demand Uncertainty on Channel Structure”, Wen Cao, Bo Jiang, and Deming Zhou.

European Journal of Operational Research. Vol. 207, pp.1471-1488, 2010.

7. “Postponement Strategy from a Supply Chain Perspective: Cases from China”, Jeff Yeung, Willem Selen, Deming Zhou, and Min Zhang. *International Journal of Physical Distribution & Logistics Management*. Vol. 37 No. 4, pp.331-356, 2007. (*Annual Highly Commended Award by Emerald Literati network in 2008*)
8. “A Fuzzy Programming Approach for Supply Chain Network Design”, Xiaoyu Ji, Deming Zhou, and Xiande Zhao. *International Journal of Uncertainty, Fuzziness and Knowledge-Based Systems*. Vol. 15, pp.75-87, 2007.
9. “供应商、客户集中度对企业绩效的影响——基于高端制造业上市公司的实证研究”，王立荣，周德明，王伊，陆强，南京财经大学学报，81-90页，2017.2.20.
10. “国产智能手机的核心竞争力初探——以OPPO和VIVO为例”，周德明，刘金，现代管理科学，94-96页，2017年第九期.
11. “可持续发展的技术创新初探”，周德明，科学管理研究，Vol. 16, No. 5, 18-23页，1998.
12. “可持续发展与技术创新”，周德明，宏观经济管理，Vol.8, 33-42页，1998.

RESEARCH GRANTS

1. Company Sponsored Grant, 2014; Co-Investigator; RMB ¥ 400,000

Topic: The Impact of Internet Concept on Supply Chain Management

2. RGC Competitive Grant, 2009~2011; Principle Investigator; HK\$ 413,448

Topic: Contracting in a Repeated Supply Chain relationship: The Role of Asymmetric Cost Information.

3. RGC Competitive Grant, 2008~2010; Co-Investigator; HK\$ 360,000

Topic: The Effects of Demand Uncertainty on Channel Structure.

4. RGC Competitive Grant, 2006~2008; Principle Investigator; HK\$ 549,280

Topic: The Effect of Network Structure on Supply Chain Competition.

RGC Grant in Hong Kong is a highly competitive research grant with the acceptance rate less than 20% in the business discipline among universities in Hong Kong.

WORKING PAPERS

1. "Effect of Fairness in Supply Chain with retailers compete", with Lirong Wang, and Qiang Lu
2. “Contracting in a Repeated Supply Chain relationship: The Role of Asymmetric Cost Information,” with C. C. Lee
3. “Effect of Quality in Port Competition”，with Xu Fang, and Jiang Bo.

PROFESSIONAL AFFILIATIONS / SERVICE

Member of INFORMS, DSI, CLM (CSCMP);

Ad hoc Reviewer of Management Science, Marketing Science, Productions and Operations Management, European Journal of Operations Research, and Naval Logistics Research.

TEACHING (Last Two Years)

Time	Courses	Students	Teaching Hours	Evaluation
2017. 5-2017. 7	Operations Management	26	36	96. 12
2017. 5-2017. 7	Operations Management (MBA)	51	36	95. 37
2018. 5-2018. 7	Operations Management (MBA)	54	36	92. 41
2018. 11-2019. 1	Supply Chain Management	30	36	93. 08